Trading in the Shadow of the Smart Money
FTSE 100 Stock Scan

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The “Smart Money”

Trade Large Enough Size To Actually Affect the Price Movement of the Instrument Being Traded and Can Change the Trend of Price

But They CANNOT Hide Their Footprints on a Chart When You Learn VOLUME SPREAD ANALYSIS
The Smart Money

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Trading in the Shadow of the “Smart Money”

Learn to Trade in the Same Direction as the “Smart Money”

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The Trading Method “Smart Money” Don’t Want YOU to Know About!!

PRESENTING: The Secret Trading Strategy From The 1930s That Hedge Funders Don't Want You To Know About

Matthew Boesler  |  Feb. 14, 2013, 5:36 PM  |  223,505  |  62

"The large operator does not, as a rule, go into a campaign unless he sees in prospect a movement of from 10 to 50 points. Livermore once told me he never touched anything unless there were at least 10 points in it according to his calculations."

So writes Richard Wyckoff, the legendary trader who in the 1930s wrote a manifesto that gained him a cult following on Wall Street.
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So writes Richard Wyckoff, the legendary trader who in the 1930s wrote a manifesto that gained him a cult following on Wall Street.

His 1931 book, "The Richard D. Wyckoff Method of Trading and Investing in Stocks — A Course of Instruction in Stock Market Science and Technique," is out of print and somewhat difficult to find these days (not impossible), but even in 2013, hedge fund managers still swear by it.

One of the key takeaways from the book is that if you want to succeed, you have to learn to recognize the professionals and understand what they are doing. That's what those who follow Wyckoff do — they watch the large operators.

Wyckoff walks us through the process of how a large operator will manipulate a stock up or down — so that next time one sees it unfolding on the screen before his or her own eyes, he or she can react accordingly.
The Game on Wall Street

If you are going to play it
You better understand it

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Has Been Played For Hundreds of Years!!

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The Financial Markets Have Specialists and They Know How You Think!!
Markets are DRIVEN by Professionals

His 1931 book, "The Richard D. Wyckoff Method of Trading and Investing in Stocks – A Course of Instruction in Stock Market Science and Technique," Wyckoff explains “Composite Operator”. In 2013, hedge fund managers still swear by this book. One of the key takeaways from the book is that if you want to succeed, you have to learn to recognize the professionals and understand what they are doing. That's what those who follow Wyckoff do — they watch the large operators.
The Business of Trading & Investing

In his book Wyckoff walks us through the process of how a large operator will manipulate the price of a stock up or down — so that next time one sees it unfolding on the screen before his or her own eyes, he or she can react accordingly.

First, some context: trading is a lot like any other merchandising business, and **liquidity** is very important.
Buy and Sell When Smart Money Do

Wyckoff writes, "When you have learned to take a wholly impartial viewpoint, unbiased by news, gossip, opinions and your own prejudices, you will realize that the stock market is like any other merchandising business.

"Those who understand it buy only when prices are low with the idea of selling when they are high; and they operate only in the stocks or commodities which they can move best so they may secure the highest possible rate of turnover of inventories."
BUY LOW, SELL HIGH

SLEEP 16 HOURS A DAY

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But That Is NOT How Many Retail Traders and Investors Think – Even Though They Think They Do!!

When the news is BAD and price is falling rapidly they panic and sell fearing further losses.
They Miss The Big Buy Signal From “Smart Money” Who Leave a GIANT FOOTPRINT on Your Chart

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Trade in Harmony with Force

Successful tape reading is a study of Force; it requires ability to judge which side has the greatest pulling power and one must have the courage to go with that side.

Richard Wyckoff

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What Is Volume Spread Analysis
Most traders are aware of the two widely known approaches used to analyze a market – fundamental analysis and technical analysis.

Many different methods can be used in each approach, but generally speaking fundamental analysis is concerned with the question of why something in the market will happen, and technical analysis attempts to answer the question of when something will happen. *Volume Spread Analysis*, however, is a third approach to analyzing a market. It combines the best of both fundamental and technical analysis into a singular approach that answers both questions of 'why' and 'when' simultaneously.
At its core, Volume Spread Analysis or VSA is a methodology based on the original works and teachings of Richard D Wyckoff, a trader in the early 1900’s. The methodology seeks to establish the “cause” of price movement on a chart. The “cause” is simply the imbalance of supply and demand as the market trades, resulting in strength or weakness in the market being charted.
For the correct analysis of volume, you need to understand that the recorded volume contains only half the knowledge required for a correct analysis. The other half of the knowledge is found when observing the spread (or range) of the price bar and the closing price on that bar. Volume indicates the amount of activity on the price bar and the spread or range of the bar shows what the price actually did, and most importantly where the price finally closed.
Volume – Spread or Range of Bar and Closing Price

![Diagram showing close, spread, and volume with arrows and bars.](image-url)
How Can Volume Spread Analysis Identify These Moves?

Volume = Activity

We are interested in volume because it tells us the consensus of opinion amongst the “Smart Money”

The Spread and Close in Relation to the background Confirm
How To Identify “Smart Money” Buying and Selling

Volume – The Gasoline That Drives The Financial Markets – The Key To The Truth

Two very important points to always remember when analyzing your charts:

1. Volume is **ACTIVITY**. As an estimate, about 85 to 90 percent of the volume seen on the charts will be from large funds (George Soro’s), Institutional banks (Goldman Sachs) and Professional Trading Syndicates or Pools who are nameless, however Tom Williams worked for one as we have heard.

2. Ultra High Volume and Ultra Low Volume seen IN THE RIGHT PLACE in context with **The Background** are signals from the “Smart Money” of their true intentions, and these opportunities often arrive on earnings reports and news events.
The Laws Governing The Markets

There Are Four Universal Laws that Govern all Market Behavior

1. The Law of Supply and Demand
2. The Law of Cause and Effect
3. The Law of Effort Vs Result
4. The Law of Attraction (Belief in your ability as a human being to MAKE MONEY and keep it!)

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TWO RULES NEVER TO FORGET

Rule number 1

When **WEAKNESS** (shorting opportunities) appears on a chart, it will appear on an UP BAR, that is a price bar that has closed higher than the bar behind it, and will be on unusually high volume (TradeGuider calls this Ultra High) or unusually low volume (TradeGuider calls this Ultra Low)

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TWO RULES NEVER TO FORGET

Rule number 2
When **STRENGTH** (opportunities to go long) appears on a chart, it will appear on a DOWN BAR, that is a price bar that has closed lower than the bar behind it, and will be on unusually high volume (TradeGuider calls this Ultra High) or unusually low volume (TradeGuider calls this Ultra Low)
Will Volume Spread Analysis Work In All Markets (Including SPOT FOREX and Currencies)?
YES – EVEN IN FOREX

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ARE YOU FALLING INTO A TRAP LAID BY “SMART MONEY”

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Friday 13th June 2014 – Pound Surges

The guardan

Business Bank of England

Interest rate warning sends pound surging
Bank of England governor Mark Carney surprises City with Mansion House speech, leading to expectations of early rate rise

Sean Farrell
theguardian.com, Friday 13 June 2014 10.21 BST
Jump to comments (65)

Governor of the Bank of England Mark Carney at his Mansion House speech.
Photograph: Peter Macdiarmid/PA

The pound has risen sharply after the governor of the Bank of England.
Friday 13th June 2014 – Pound Surges

Bank of England looks set to call time on era of record-low interest rates

Talk of rates rise by Christmas welcomed by some economists who say crisis-level borrowing costs are no longer justified
Talk of rates rise by Christmas welcomed by some economists who say crisis-level borrowing costs are no longer justified

The Bank of England governor Mark Carney warned that the first interest rates hike from the historic low of 0.5% could come sooner than expected. Photograph: Gareth Fuller/PA

Katie Allen
Friday 13 June 2014 18.16 BST
Daily Chart GBP/USD Futures 6B
Daily Chart GBP/USD Futures 6B
Daily Chart GBP/USD SPOT FOREX MT4 Activtrades

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How News Is Used By “Smart Money”

**Bad News**

**Do you want the bad news...**

**Or the bad news?**

**Good News, Everyone!**

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The News Is Bad

World stock markets in turmoil
Almost £50bn wiped off leading British shares and huge sell-off on Wall Street amid economic fears

Jill Treanor, Nick Fletcher and Simon Goodley
The Guardian, Thursday 4 August 2011 21:38 BST

A photographer prepares to capture the image at the Frankfurt stock exchange as the DAX plunges. Photograph: Amanda Andersen/Reuters

Almost £50bn was wiped off the value of Britain’s 100 biggest companies on a day of global stock market mayhem triggered by a deepening of the eurozone crisis and fears for the US economy.

After a day of massive stock market fails in Europe and the US of a kind not seen since the depths of the last economic downturn, traders said the atmosphere was reminiscent of the banking crisis of October 2008. Wall Street endured one of its worst days since the height of that crisis, with the Dow Jones Industrial Index closing more than 500 points or 4.3% lower at
A Raging Bull Market

The S&P e-Mini Futures 2006 to 2013
Week Ending 17th November 2013 markets make HISTORIC HIGH'S.
“Smart Money” buy on bad news and sell on good news!

- Fears the Federal Reserve will start tapering.
- United States Fiscal Cliff.
- US Government downgraded by S&P. Greece Crisis in Eurozone.
- Credit Crisis begins 2008.
- Lehman Brothers Bank goes bust.

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BP Oil Spill Crisis – VSA says BUY

BP shares plunge
• BP shares suffer biggest one-day fall
• Group’s market value down £44bn since rig exploded
• Group to fight oil spill with containment cap

Elena Moya
guardian.co.uk, Tuesday 1 June 2010 10.42 BST
Jump to comments (37)

Workers in Louisiana tackle oil from the Deepwater Horizon leak. BP will try again to cap the oil well later this week. Photograph: Ho/Reuters

Shares in BP plunged as much as 20% at one stage this morning – wiping
The “Herd” Panic

THIS IS CALLED THE PRELIMINARY TEST OF SUPPLY AND IS A GOOD BUY OPPORTUNITY

WE CANNOT CAP THE WELL - BP - EARLY JUNE 2010
When News Is Good

And Prices Have Been Going Up and Up and Up and Will Seemingly Never Stop Going Up – What Happens?
August 8th 2011 – Gold Going To The Moon

Goldman raises gold price forecasts

Mon Aug 8, 2011 3:16pm IST

REUTERS - Goldman Sachs raised its gold price forecasts, citing the fall in U.S. real rates and intensifying sovereign debt issues in both the United States and Europe.

"We expect gold prices to continue to climb in 2011 and 2012 given the current low level of U.S. real interest rates," the Wall Street bank said in a note to clients on Monday.

The 10-year U.S. TIPS yields are at an historic low and a diminished...
Buying at Market Top's - Gold
Safe Haven Gold Collapses
Gold price collapse is the worst for 30 years

The precious metal has been one of the worst-performing assets in 2013, bringing an end to a decade-long rally
To get our VSA info pack containing:

- Beginners Guide to Trading the Markets online course
- Trading in the Shadow of the Smart Money - complete ebook
- Complete VSA System Explained ebook
- Scan Confirm Trade online course
- Articles and webinars

Value £297

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You pay $400 and 4 hour training with me for FTSE Stock selection – Ask for Richard at the desk