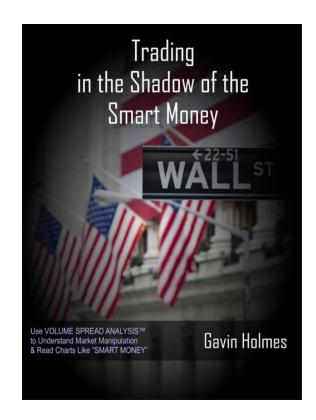


### Trading in the Shadow of the Smart Money FTSE 100 Stock Scan





### The "Smart Money"

Trade Large Enough Size To Actually Affect the Price Movement of the Instrument Being Traded and Can Change the Trend of Price But They CANNOT Hide Their Footprints on a Chart When You Learn VOLUME SPREAD ANALYSIS





### **The Smart Money**

















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### Trading in the Shadow of the "Smart Money"



Learn to Trade in the Same Direction as the "Smart Money"



### The Trading Method "Smart Money" Don't Want YOU to Know About!!



#### PRESENTING: The Secret Trading Strategy From The 1930s That Hedge Funders Don't Want You To Know About

"The large operator does not, as a rule, go into a campaign unless he sees in prospect a movement of from 10 to 50 points. Livermore once told me he never touched anything unless there were at least 10 points in it according to his calculations."

So writes Richard Wyckoff, the legendary trader who in the 1930s wrote a manifesto that gained him a cult following on Wall Street.



www.imdb.cor



#### Even in 2013 – Hedge Fund Managers Swear By It!!

"The large operator does not, as a rule, go into a campaign unless he sees in prospect a movement of from 10 to 50 points. Livermore once told me he never touched anything unless there were at least 10 points in it according to his calculations."

So writes Richard Wyckoff, the legendary trader who in the 1930s wrote a manifesto that gained him a cult following on Wall Street.



www.imdb.com

His 1931 book, "The Richard D. Wyckoff Method of Trading and Investing in Stocks – A Course of Instruction in Stock Market Science and Technique," is out of print and somewhat difficult to find these days (not impossible), but even in 2013, hedge fund managers still swear by it.

One of the key takeaways from the book is that if you want to succeed, you have to learn to recognize the professionals and understand what they are doing. That's what those who follow Wyckoff do — they watch the large operators.

Wyckoff walks us through the process of how a large operator will manipulate a stock up or down — so that next time one sees it unfolding on the screen before his or her own eyes, he or she can react accordingly.

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### The Game on Wall Street

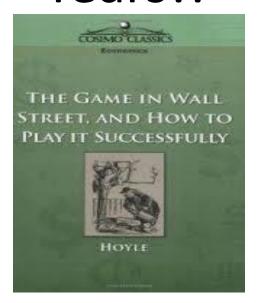




### If you are going to play it You better understand it



### Has Been Played For Hundreds of Years!!



Published in 1898 – A great book and the principles apply today in 2015

This book is available to download free now at

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# Where There Is Money To Be Made There are Professionals and Specialists

Lawyers



**Doctors** 



Banking



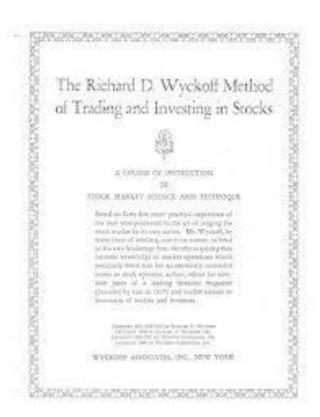


### The Financial Markets Have Specialists and They Know How You Think!!





### Markets are DRIVEN by Professionals



His 1931 book, "The Richard D. Wyckoff **Method of Trading and Investing in Stocks**  A Course of Instruction in Stock Market Science and Technique," Wyckoff explains "Composite Operatator". In 2013, hedge fund managers still swear by this book. One of the key takeaways from the book is that if you want to succeed, you have to learn to recognize the professionals and understand what they are doing. That's what those who follow Wyckoff do — they watch the large operators.



### The Business of Trading & Investing

In his book Wyckoff walks us through the process of how a large operator will manipulate the price of a stock up or down — so that next time one sees it unfolding on the screen before his or her own eyes, he or she can react accordingly.

First, some context: trading is a lot like any other merchandising business, and **liquidity** is very

important.





### **Buy and Sell When Smart Money Do**

Wyckoff writes, "When you have learned to take a wholly impartial viewpoint, unbiased by news, gossip, opinions and your own prejudices, you will realize that the stock market is like any other merchandising business.

"Those who understand it buy only when prices are low with the idea of selling when they are high; and they operate only in the stocks or commodities which they can move best so they may secure the highest possible rate of turnover of inventories."



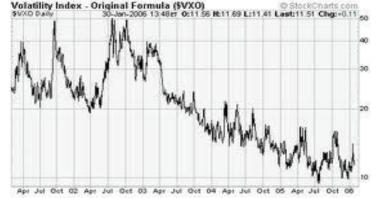


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# But That Is NOT How Many Retail Traders and Investors Think – Even Though They Think They Do!!

When the news is BAD and price is falling rapidly they panic and sell fearing further losses





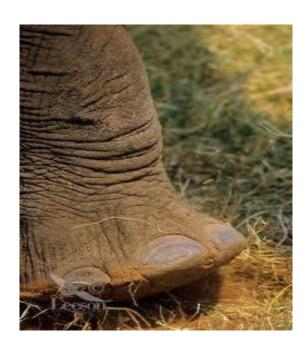


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## They Miss The Big Buy Signal From "Smart Money" Who Leave a GIANT FOOTPRINT on Your Chart

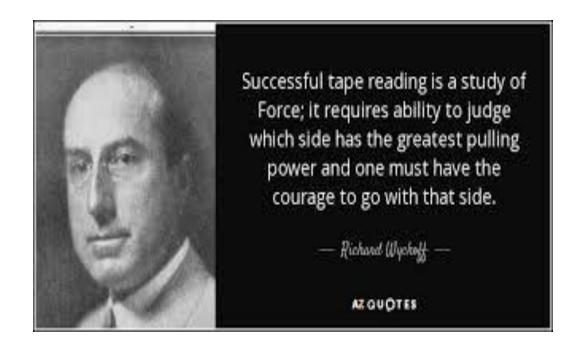








### Trade in Harmony with Force





### What Is Volume Spread Analysis



Most traders are aware of the two widely known approaches used to analyze a market-fundamental analysis and technical analysis.

Many different methods can be used in each approach, but generally speaking fundamental analysis is concerned with the question of why something in the market will happen, and technical analysis attempts to answer the question of when something will happen. Volume Spread Analysis, however, is a third approach to analyzing a market. It combines the best of both fundamental and technical analysis into a singular approach that answers both questions of 'why' and 'when' simultaneously.



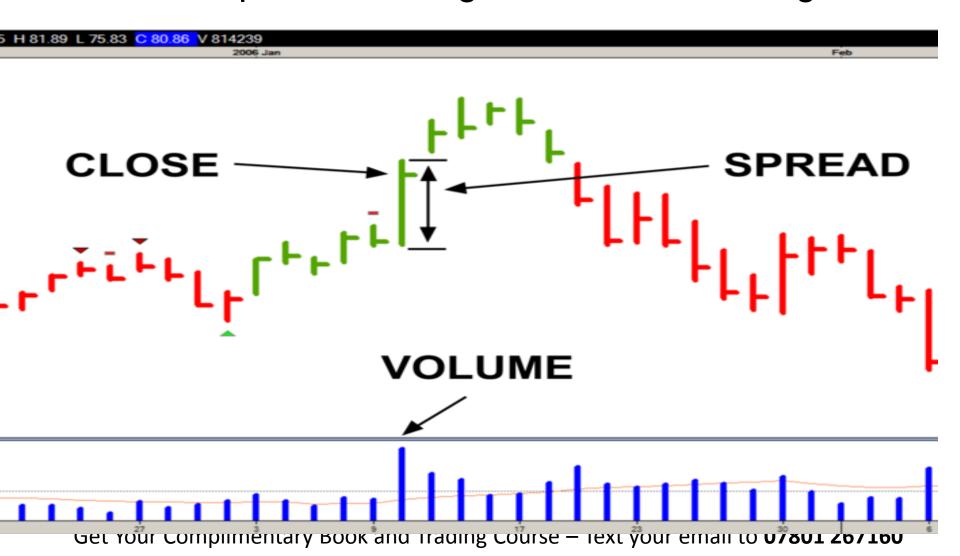
At it's core, Volume Spread Analysis or VSA is a methodology based on the original works and teachings of Richard D Wyckoff, a trader in the early 1900's. The methodology seeks to establish the "cause" of price movement on a chart. The "cause" is simply the imbalance of supply and demand as the market trades, resulting in strength or weakness in the market being charted.



For the correct analysis of volume, you need to understand that the recorded volume contains only half the knowledge required for a correct analysis. The other half of the knowledge is found when observing the spread (or range) of the price bar and the closing price on that bar. Volume indicates the amount of activity on the price bar and the spread or range of the bar shows what the price actually did, and most importantly where the price finally closed.



Volume – Spread or Range of Bar and Closing Price





### How Can Volume Spread **Analysis Identify These** Moves?

Volume = Activity

We are interested in volume because it tells us the consensus of opinion amongst the

"Smart Money"

The Spread and Close in Relation

to the background Confirm

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### How To Identify "Smart Money" Buying and Selling Volume - The Gasoline That Drives The Financial Markets - The Key To The Truth

Two very important points to always remember when analyzing your charts

- 1. Volume is <u>ACTIVITY</u>. As an estimate, about 85 to 90 percent of the volume seen on the charts will be from large funds (George Soro's), Institutional banks (Goldman Sachs) and Professional Trading Syndicates or Pools who are nameless, however Tom Williams worked for one as we have heard.
- 2. Ultra High Volume and Ultra Low Volume seen IN THE RIGHT PLACE in context with <a href="The Background">The Background</a> are signals from the "Smart Money" of their true intentions, and these opportunities often arrive on earnings reports and news events.



### The Laws Governing The Markets

There Are Four Universal Laws that Govern all Market Behavior

- 1. The Law of Supply and Demand
- 2. The Law of Cause and Effect
- 3. The Law of Effort Vs Result
- 4. The Law of Attraction (Belief in your ability as a human being to MAKE MONEY and keep it!)



### TWO RULES NEVER TO FORGET

#### Rule number 1

When <u>WEAKNESS</u> (shorting opportunities) appears on a chart, it will appear on an UP BAR, that is a price bar that has closed higher than the bar behind it, and will be on unusually high volume (TradeGuider calls this Ultra High) or unusually low volume (TradeGuider calls this Ultra Low)

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### TWO RULES NEVER TO FORGET

#### Rule number 2

When <u>STRENGTH</u> (opportunities to go long) appears on a chart, it will appear on a DOWN BAR, that is a price bar that has closed lower than the bar behind it, and will be on unusually high volume (TradeGuider calls this Ultra High) or unusually low volume (TradeGuider calls this Ultra Low)

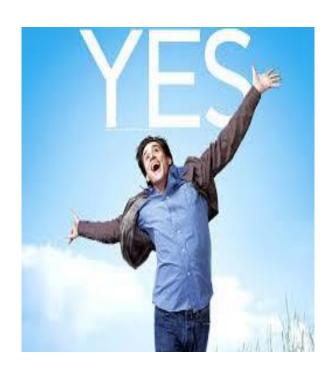
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### Will Volume Spread **Analysis Work In All** Markets (Including SPOT FOREX and Currencies)?



### YES — EVEN IN FOREX













#### ARE YOU FALLING INTO A TRAP LAID BY "SMART MONEY"



### Friday 13<sup>th</sup> June 2014 — Pound Surges

theguardian

News | Sport | Comment | Culture | Business | Money | Life & style | 1
Business | Bank of England

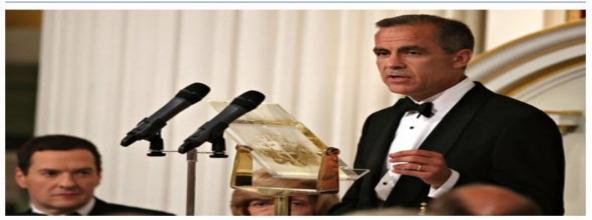
### Interest rate warning sends pound surging

Bank of England governor Mark Carney surprises City with Mansion House speech, leading to expectations of early rate rise

#### Sean Farrell

theguardian.com, Friday 13 June 2014 10.21 BST

Jump to comments (65)



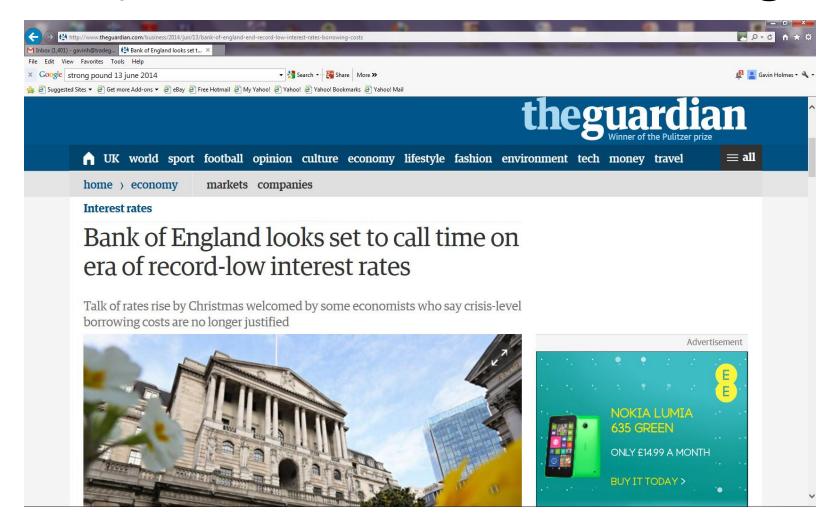
Governor of the Bank of England Mark Carney at his Mansion House speech. Photograph: Peter Macdiarmid/PA

The pound has risen sharply after the governor of the Bank of England

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### Friday 13<sup>th</sup> June 2014 — Pound Surges



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### Friday 13<sup>th</sup> June 2014 — Pound Surges

Talk of rates rise by Christmas welcomed by some economists who say crisis-level borrowing costs are no longer justified



The Bank of England governor Mark Carney warned that the first interest rates hike from the historic low of 0.5% could come sooner than expected. Photograph: Gareth Fuller/PA

#### Katie Allen

Friday 13 June 2014 18.16 BST



### Daily Chart GBP/USD Futures 6B



ESIGNAL, 232 Symbol: POTENTIAL BUYING CLIMAX A Price trend



### Daily Chart GBP/USD Futures 6B





#### Daily Chart GBP/USD SPOT FOREX MT4 Activtrades



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# How News Is Used By "Smart Money"











### The News Is Bad

#### theguardian

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#### World stock markets in turmoil

Almost £50bn wiped off leading British shares and huge sell-off on Wall Street amid economic fears

Look at the date

Jill Treanor, Nick Fletcher and Simon Goodley The Guardian, Thursday 4 August 2011 21.36 BST



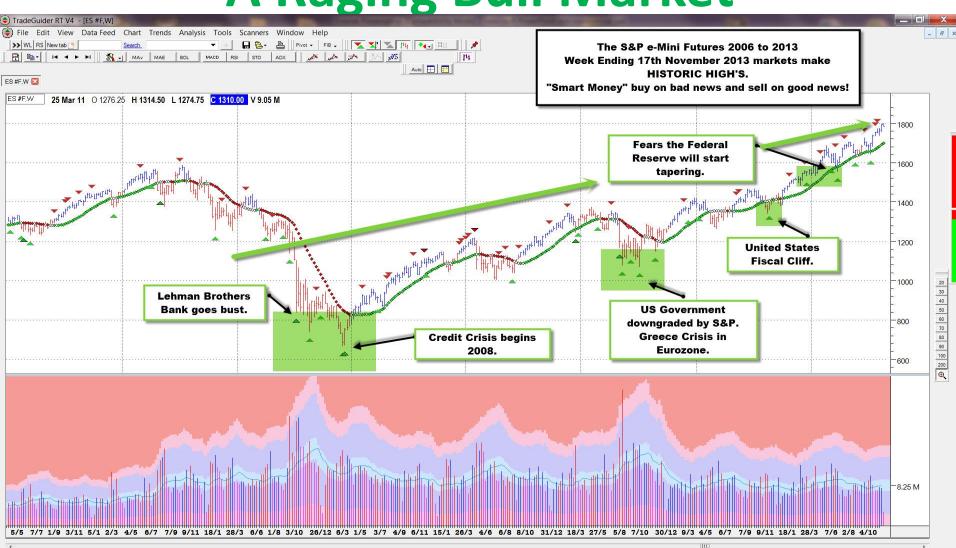
A photographer prepares to capture the image at the Frankfurt stock exchange as the DAX plunges. Photograph: Amanda Andersen/Reuters

Almost £50bn was wiped off the value of Britain's 100 biggest companies on a day of global stock market mayhem triggered by a deepening of the eurozone crisis and fears for the US economy.

After a day of massive stock market falls in Europe and the US of a kind not seen since the depths of the last economic downturn, traders said the atmosphere was reminiscent of the banking crisis of October 2008. Wall Street endured one of its worst days since the height of that crisis, with the Down lands Industrial Industrial



# **A Raging Bull Market**





# BP Oil Spill Crisis – VSA says BUY

# News | Sport | Comment | Culture | Business | Money | Life & style | T Business | BP MARKETIFORGESILIVE

### BP shares plunge

- BP shares suffer biggest one-day fall
- Group's market value down £44bn since rig exploded
- · Group to fight oil spill with containment cap

Elena Moya guardian.co.uk, Tuesday 1 June 2010 10.42 BST Jump to comments (37)



Workers in Louisiana tackle oil from the Deepwater Horizon leak. BP will try again to cap the oil well later this week. Photograph: Ho/Reuters

Shares in BP plunged as much as 20% at one stage this morning – wiping



## The "Herd" Panic





### When News Is Good

And Prices Have Been Going Up and Up and Up and Up and Will Seemingly Never Stop Going Up —

What Happens?

# August 8<sup>th</sup> 2011 – Gold Going To The Moon

### Goldman raises gold price forecasts



Mon Aug 8, 2011 3:16pm IST

REUTERS - Goldman Sachs raised its gold price forecasts, citing the fall in U.S. real rates and intensifying sovereign debt issues in both the United States and Europe.

"We expect gold prices to continue to climb in 2011 and 2012 given the current low level of U.S. real interest rates," the Wall Street bank said in a note to clients on Monday.

The 10-year U.S. TIPS yields are at an historic low and a diminished

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Gold hits record on weak U.S. growth, debt woes Sat, Jul 30 2011
Stocks fall on debt woes Sat, Jul 30 2011
UPDATE 5-Miner Newmont's profit misses, CEO sees gold soaring Fri, Jul 29 2011

Gold near flat.



# Buying at Market Top's - Gold





# Safe Haven Gold Collapses





### Trust The Charts — Not The News

### The Telegraph



### Gold price collapse is the worst for 30 years

The precious metal has been one of the worst-performing assets in 2013, bringing an end to a decade-long rally



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- Trading in the Shadow of the Smart Money complete ebook
- Complete VSA System Explained ebook
- Scan Confirm Trade online course
- Articles and webinars

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